Message Text

UNCLASSIFIED

PAGE 01 STATE 089064 ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COMM/ITA/OED/MEPD/JTHARDISTY
APPROVED BY /OCA/CD:EMSACCHET
COMM/ITA/BED/OED/MEPD/LENGLESON
COMM/ITA/BED/OED/MEPD/SCONGER
STATE/NEA/AFN/DHESTER (INFO)
COMM/ITA/CAGNE/CCLEMENT (INFO)

-----028848 070320Z /65

P 062258Z APR 78 FM SECSTATE WASHDC TO AMEMBASSY ALGIERS PRIORITY INFO NAMSA-CAPELLEN LUXEMBOURG

UNCLAS STATE 089064

E.O. 11652: N/A

TAGS: BEXP, AG

SUBJECT: PRODUCT OPPORTUNITY: TRUCKS, TRAILERS AND BUSES FOR SONACOME

REF: ALGIERS 783(T80), 739(T81), 743(T84), 745(T83), 747(T85)

- 1. USDOC HAS INFORMED U.S. COMPANIES OF REFERENCED TO'S AND HAS RECEIVED OVER A DOZEN RESPONSES OF INTEREST. WORKING COPY OF SPECS FURNISHED BY EMBASSY HAS BEEN SUPPLIED TO THESE FIRMS. BIGGEST PROBLEM FACING ALL INTERESTED PARTIES IS SHORT TIME TO RESPOND (E.G. APRIL 15) WHAT WITH NECESSARY FRENCH-ENGLISH-FRENCH TRANSLATION REQUIREMENT.
- 2. ACTION REQUESTED. WOULD APPRECIATE EMBASSY SEEKING UNCLASSIFIED

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AS MUCH AS 60 BUT NO LESS THAN 30 DAY EXTENSION OF BID DEADLINE. WITHOUT AT LEAST 30 ADDITIONAL DAYS, MOST FIRMS FEEL THEY WILL BE UNABLE TO SUBMIT BID. ALSO REQUEST EMBASSY EVALUATION OF END USE OF TRUCKS INCLUDING POSSIBLE MILITARY APPLICATION OF ESPECIALLY EXTRA, HEAVY DUTY TRACTORS.

3. F.Y.I. COPY OF ALGIERS 744 (T82) WAS ALSO DISTRIBUTED TO APPROXIMATELY 30 FIRMS AT SAME TIME AS REFTELS. HOWEVER, NO RESPONSE OF INTEREST HAS BEEN RECEIVED FROM ANY OF THE FIRMS. IF INTEREST SHOULD DEVELOP, SAME PROBLEM OF TIME AS MENTIONED ABOVE WOULD UNDOUBTEDLY EXIST. THEREFORE, EMBASSY MAY WANT TO ALSO INCLUDE THIS TENDER IN ITS REQUEST FOR ADDITIONAL TIME ALTHOUGH THERE IS NO GUARANTEE THAT U.S. FIRMS WILL BE FOLLOWING UP WITH BID. VANCE

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 06 apr 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Subject: PRODUCT OPPORTUNITY: TRUCKS, TRAILERS AND BUSES FOR SONACOME

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